

**Mr. Klaas de Waal**  
**47 Newport Drive**  
**Nanuet, NY 10954**  
**(914) 624-4388**

<b>I. Profession</b>	<b>Accrediting Agency or Jurisdiction</b>	<b>Date of Admission</b>
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Business Consultant & Mediator/ Arbitrator	VCS Center for Conflict Resolution in New City, New York and under contract with the Unified Court System of the State of New York	April 1994  April 1994
	Contact Name: Mr. Cort Engelesn (914) 634-5729	

<b>II. Professional Organization</b>	<b>Date of Admission</b>	<b>Active/Inactive</b>
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VCS Center for Conflict Resolution	1994	Active
International Association of Business Mediation Consultants	1999	Active

### **III. General professional experience:**

For the past twenty-six years, I have been a business owner in the publishing and public relations industry. Having sold my business in 1992, I have been active, full-time, as a business consultant, specializing in alternative dispute resolution, mergers and acquisitions, including valuation, structuring, negotiating and financing. The prevention of litigation and bankruptcy is one of the main focuses of my organization.

### **IV. General pertinent experience:**

Besides many mediations for my customers, I continue to volunteer for the local Center for Conflict Resolution and the Small Claims courts of Rockland County.

Recently, I was selected and trained by the Center for Conflicts resolution in order to provide arbitrations for some of the Small Claims Courts in my county.

#### **V. Mediation training:**

I have participated in numerous mediation and arbitration training programs sponsored by the AAA and VCS Center of Conflict Resolution in Rockland County. Originally, I was trained sixteen hours and during each year, thereafter, I continued for sixteen additional training hours. I was also an assistant mediation trainer for the VCS Center for Conflict Resolution each year.

For my membership to the International Association of Business Mediation Consultants, I was trained twenty hours, specializing in resolving financial disputes and in the reorganization of businesses.

#### **VI. Pertinent bankruptcy training:**

As a business consultant, I have prevented bankruptcy for many of my clients. Also, during Chapter 11 procedures, I have successfully worked as a coach to the owners rescuing their businesses. Over the past six years, I have implemented many mediation and negotiation procedures that benefitted my clients and prevented litigation.

#### **VII. General pertinent business or legal experience:**

As an owner of a publishing, marketing and communications company for twenty years, I have learned many business and negotiation skills. Especially during many years as a chairman for several industrial and retail organizations, I was active representing the members on many occasions for economic and political issues to local and regional government.

During the past six years, I have spent most of my time resolving financial and organizational problems for a variety of customers. In most cases, the results were beneficial and prevented litigation and/or bankruptcy.